

The Keirsey Temperament Sorter

For each question, decide on answer a or b and put a check mark in the proper column of the answer sheet. Scoring directions are provided. There are no right or wrong answers since about half the population agrees with whatever answer you choose.

1. When the phone rings do you
 - a. hurry to get to it first
 - b. hope someone will answer
2. Are you more
 - a. observant than introspective
 - b. introspective than observant
3. Is it worse to
 - a. have your head in the clouds
 - b. be in a rut
4. With people are you usually more
 - a. firm than gentle
 - b. gentle than firm
5. Are you more comfortable in making
 - a. critical judgments
 - b. value judgments
6. Is clutter in the workplace something you
 - a. take time to straighten up
 - b. tolerate pretty well
7. Is it your way to
 - a. make up your mind quickly
 - b. pick and choose at some length
8. Waiting in line, do you often
 - a. chat with others
 - b. stick to business
9. Are you more
 - a. sensible than ideational
 - b. ideational than sensible
10. Are you more interested in
 - a. what is actual
 - b. what is possible
11. In making up your mind are you more likely
 - a. to go by data
 - b. to go by desires
12. In sizing up others do you tend to be
 - a. objective and impersonal
 - b. friendly and personal
13. Do you prefer contracts to be
 - a. signed, sealed, and delivered
 - b. settled on a handshake
14. Are you more satisfied having
 - a. a finished product
 - b. work in progress
15. At a party, do you
 - a. interact with many, even strangers
 - b. interact with a few friends
16. Do you tend to be more
 - a. factual than speculative
 - b. speculative than factual
17. Do you like writers who
 - a. say what they mean
 - b. use metaphors and symbolism
18. Which appeals to you more:
 - a. consistency of thought
 - b. harmonious relationships
19. If you must disappoint someone are you
 - a. usually frank and straightforward
 - b. warm and considerate
20. On the job do you want your activities
 - a. scheduled
 - b. unscheduled
21. Do you more often prefer
 - a. final, unalterable statements
 - b. tentative, preliminary statements
22. Does interacting with strangers
 - a. energize you
 - b. tax your reserves
23. Facts
 - a. speak for themselves
 - b. illustrate principles
24. Do you find visionaries and theorists
 - a. somewhat annoying
 - b. rather fascinating
25. In a heated discussion, do you
 - a. stick to your guns
 - b. look for common ground
26. Is it better to be
 - a. Just
 - b. merciful
27. At work, is it more natural for you to
 - a. point out mistakes
 - b. try to please others
28. Are you more comfortable
 - a. after a decision
 - b. before a decision
29. Do you tend to
 - a. say right out what's on your mind
 - b. keep your ears open
30. Common sense is
 - a. usually reliable
 - b. frequently questionable
31. Children often do not
 - a. make themselves useful enough
 - b. exercise their fantasy enough
32. When in charge of others do you tend to be
 - a. firm and unbending
 - b. forgiving and lenient
33. Are you more often
 - a. a cool-headed person
 - b. a warm-hearted person
34. Are you prone to
 - a. nailing things down
 - b. exploring the possibilities

35. In most situations are you more
 - a. deliberate than spontaneous
 - b. spontaneous than deliberate
36. Do you think of yourself as
 - a. an outgoing person
 - b. a private person
37. Are you more frequently
 - a. a practical sort of person
 - b. a fanciful sort of person
38. Do you speak more in
 - a. particulars than generalities
 - b. generalities than particular
39. Which is more of a compliment:
 - a. "There's a logical person"
 - b. "There's a sentimental person"
40. Which rules you more
 - a. your thoughts
 - b. your feelings
41. When finishing a job, do you like to
 - a. tie up all the loose ends
 - b. move on to something else
42. Do you prefer to work
 - a. to deadlines
 - b. just whenever
43. Are you the kind of person who
 - a. is rather talkative
 - b. doesn't miss much
44. Are you inclined to take what is said
 - a. more literally
 - b. more figuratively
45. Do you more often see
 - a. what's right in front of you
 - b. what can only be imagined
46. Is it worse to be
 - a. softy
 - b. hard-nosed
47. In trying circumstances are you sometimes
 - a. too unsympathetic
 - b. too sympathetic
48. Do you tend to choose
 - a. rather carefully
 - b. somewhat impulsively
49. Are you inclined to be more
 - a. hurried than leisurely
 - b. leisurely than hurried
50. At work do you tend to
 - a. be sociable with your colleagues
 - b. keep more to yourself
51. Are you more likely to trust
 - a. your experiences
 - b. your conceptions
52. Are you more inclined to feel
 - a. down to earth
 - b. somewhat removed
53. Do you think of yourself as a
 - a. tough-minded person
 - b. tender-hearted person
54. Do you value in yourself more that you are
 - a. reasonable
 - b. devoted
55. Do you usually want things
 - a. settled and decided
 - b. just penciled in
56. Would you say you are more
 - a. serious and determined
 - b. easy going
57. Do you consider yourself
 - a. a good conversationalist
 - b. a good listener
58. Do you prize in yourself
 - a. a strong hold on reality
 - b. a vivid imagination
59. Are you drawn more to
 - a. fundamentals
 - b. overtones
60. Which seems the greater fault
 - a. to be too compassionate
 - b. to be too dispassionate
61. Are you swayed more by
 - a. convincing evidence
 - b. a touching appeal
62. Do you feel better about
 - a. coming to closure
 - b. keeping your options open
63. Is it preferable mostly to
 - a. make sure things are arranged
 - b. just let things happen naturally
64. Are you inclined to be
 - a. easy to approach
 - b. somewhat reserved
65. In stories do you prefer
 - a. action and adventure
 - b. fantasy and heroism
66. Is it easier for you to
 - a. put others to good use
 - b. identify with others
67. Which do you wish more for yourself:
 - a. strength of will
 - b. strength of emotion
68. Do you see yourself as basically
 - a. thick-skinned
 - b. thin-skinned
69. Do you tend to notice
 - a. disorderliness
 - b. opportunities for change
70. Are you more
 - a. routinized than whimsical
 - b. whimsical than routinized

Answer Sheet

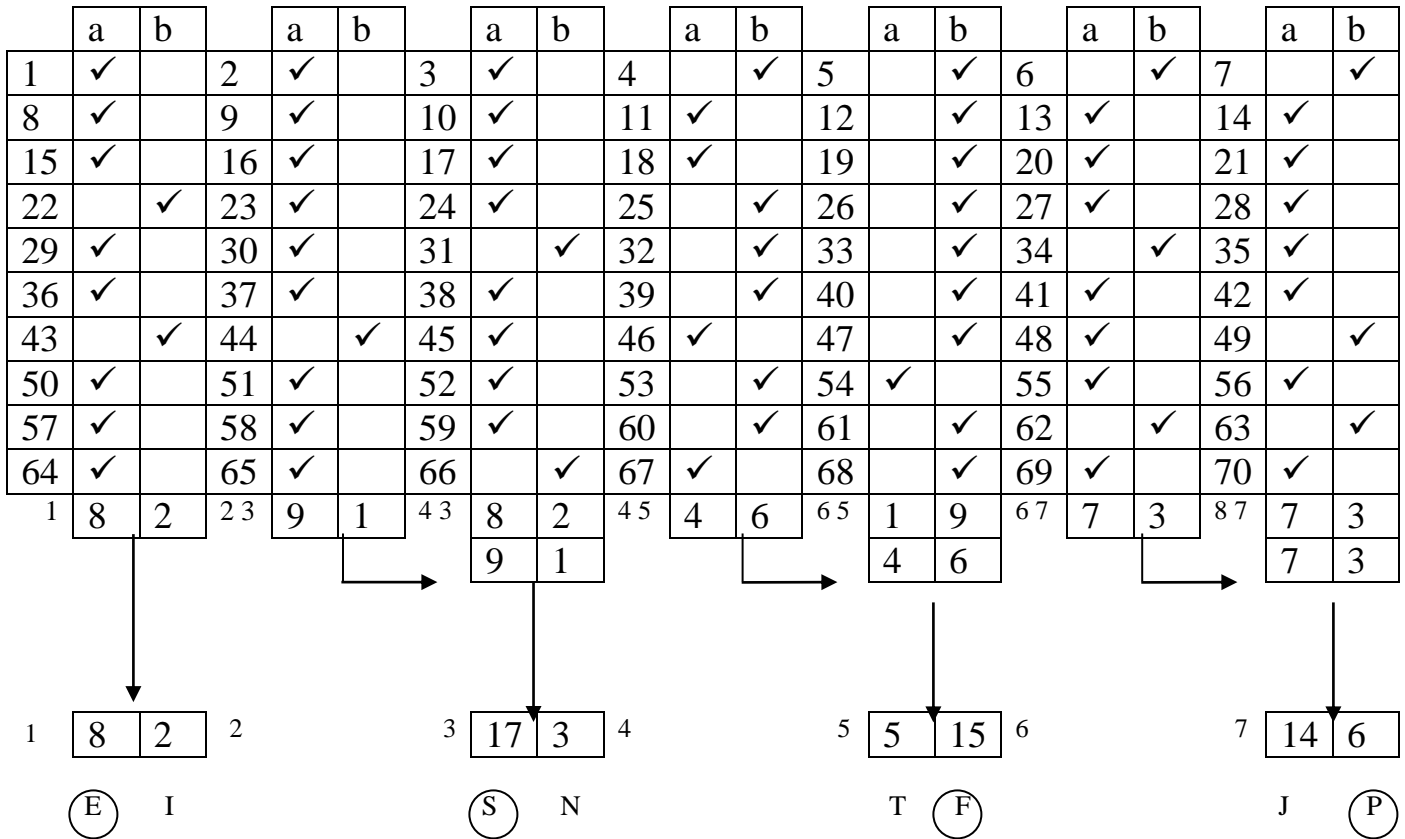
Enter a check for each answer in the column for a or b.

| | a | b | | a | b | | a | b | | a | b | | a | b | | a | b | | | |
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| | E | I | | S | N | | T | F | | J | P | | | | | | | | | |

Directions for Scoring

- Add down** so that the total number of a answers is written in the box at the bottom of each column. Do the same for the b answers you have checked. Each of the 14 boxes should have a number in it.
- Transfer the number** in box #1 of the answer grid to box #1 below the answer grid. Do this for box # 2 as well. Note, however, that you have two numbers for boxes 3 through 8. Bring down the first number for each box beneath the second, as indicated by the arrows. Now add all the pairs of numbers and enter the total in the boxes below the answer grid, so each box has only one number.
- Now you have** four pairs of numbers. Circle the letter below the larger numbers of each pair. If the two numbers of any pair are equal, then circle neither, but put a large X below them and circle it.

Example of a Possible Result



You have not identified your type. It should be one of the following:

Four SP [Artisans]
 ESTP [Promoter]
 ISTP [Crafter]
 ESFP [Performer]
 ISFP [Composer]

Four SF [Guardians]
 ESTJ [Supervisor]
 ISTJ [Inspector]
 ESFJ [Provider]
 ISFJ [Protector]

Four NF [Idealists]
 ENFJ [Teacher]
 INFJ [Counselor]
 ENFP [Champion]
 INFP [Healer]

Four NT [Rationals]
 ENTJ [Fieldmarshal]
 INTJ [Mastermind]
 ENTP [Inventor]
 INTP [Architect]